



We consult and advise in land development services, such as the acquisition, management and transfer of rights of way while developing strategies for infrastructure real estate projects.



CHRYSLER 30

Right ON!

APRIL 2017

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CALENDAR OF EVENTS

April 6-7 – Course 205, Brampton (Instructors – Janet Walker, SR/WA)

April 24 – 27 –

Course 421C, Thunder Bay

(Instructor – Gordon MacNair, SR/WA)

April 25 – Deadline to submit for Chapter 29 Annual High School Scholarship Award

April 28 – Course 431, Thunder Bay (Instructor – Gordon MacNair, SR/WA)

May 1 – Deadline to submit for IRWA

Welcome to the Spring 2017 issue of our Chapter 29 e-newsletter.

As you may recall from our last newsletter, **Doug Wong**, a long time serving Chapter newsletter editor and winner of the “name the newsletter challenge”, Doug Wong graciously requested that his prize be donated to the winner of a contest in one of our upcoming newsletters. To that end, the first person to email me the correct response to the question: “Name the past three Chapter 29 Presidents ...” was **Ann Newman** of Enbridge – congratulations to Ann for knowing that the last three Chapter 29 Presidents were Rod Glaves, SR/WA, Jay Wong, SR/WA and Lorraine Longmuir, SR/WA! As winner, Ann will be treated to a free lunch at a future Chapter luncheon meeting.

In this edition you will find a message from our Chapter President, Linda Kemp, SR/WA, as well as updates from the various Executive members of your Chapter 29. As always, your feedback and comments on your newsletter are most welcome. Enjoy!

Sheryl Badin, SR/WA
Chapter 29 Newsletter Editor

Chapter 29
Employer of the
Year and IRWA
Chapter 29
Professional of the
Year
May 9 to 11 –
SR/WA – C Study
Session and
Comprehensive
Exam, Niagara Falls
(Instructor – David
Layne, SR/WA)
May 10 – Course
901, Niagara Falls
(Instructor –
Murray LeGris,
SR/WA)
May 11 – Course
902, Niagara Falls
(Instructor –
Murray LeGris,
SR/WA)
May 11 – Course
225, Niagara Falls
(Instructor – Kevin
Preister)
**May 11, 5:30 to
8:30 pm** –
Hospitality
Reception, Hard
Rock Cafe in
Sheraton on the
Falls Hotel, Niagara
Falls
May 12 – 2017
Spring Education
Seminar, Sheraton
on the Falls,
Niagara Falls
**May 12, 6:30 pm –
9:30 pm and May
13, 8 am to 1pm** –
Region 8 Forum,
Sheraton on the
Falls, Niagara Falls
May 25-26 – Course
800C, Brampton
(Instructor –
Guillaume
Lavictoire)
June 11-14 –
IRWA's 63rd Annual
International
Education
Conference;
Anchorage, Alaska

Presidents Update...

Welcome to the Spring issue of Chapter 29. This year the **International Right of Way Association's 63rd Annual International Education Conference which will be held in Anchorage, Alaska from June 11 – 14, 2017**. I hope that many of you will take advantage of the educational and networking aspects of the conference in this beautiful city.

Education Committee

Our new Education Chair is Paul Connor with Erin Mullens and Janet Walker as his Assistants. Please check out the list of courses confirmed to date for 2017 under the "Calendar of Events" in this newsletter or on our website at <http://www.irwchapter29.org/> for more detailed information on what the membership is proposed to be offered for this year, 2018 and 2019. We will also be holding two courses in Thunder Bay in April this year. Paul's contact information is included herein and on the webpage and he looks forward to helping you in the coming months.

Donation to the CRWEF

We received a "thank you" from Shannon Favaro, SR/WA, Secretary/Treasurer, Canadian Right of Way Education, for the generous donation made possible by Faith Roland. Faith was our instructor in Chatham (Course 215) back in November last year for two days who donated her expenses to the CRWEF. The amount was \$1,533.96.

Webinar Presentation

I want to thank Jay Wong for presenting himself as a member of IRWA on a webinar session which was attended by over 100 forensic accounting firms on January 18th. There was an audience of 300 to 400 of Chartered Business Valuators.

The topic of discussion was Discount rate vs Capitalization rate on Investment property. The interest was great when he mentioned his work on litigation and infrastructure real estate. This is a great way to inform another professional sector of what we do.

Also, should we wish to continue this in others areas, Jay will be a strong resource! Great work Jay!

Northern Initiative Planning

A planning committee meeting was struck with Sarah Orchard, Paul Connor, Erin Mullens and myself. We discussed the first steps needed in

June 15 – Course 802C, Toronto (Instructor – Ian Mathany)
July 1 – Commencement of term of Chapter 29 2017/18 Executive
September 6 – Chapter 29 Golf Tournament – Station Creek North/Modified Shot Gun, Gormley
September 25-27 – Northern Initiative, Sault Ste. Marie
September 29 – NEW Course 102, Brampton (Instructor – Colleen Brown, SR/WA)

JOB POSTINGS

Current Opportunities may be available. Please click on the following link: [Chapter 29 website...](#)

DID YOU KNOW

IRWA's educational offerings are now centralized in one place! Visit www.irwauniversity.org. To access VEIT classes, Leadership Institute videos, classroom-based courses, mini-enrichment classes, training tools and more!

Prior to applying for any IRWA Certification or the SR/WA Designation, you need to submit and receive approval of your Candidacy Application.

Please **update your contact information** if

order to begin the planning, and Sarah has been able to pull the information. She will look at sponsorship to help with funding this event. We look forward to another great event in Sault Ste. Marie and hope that many of you will attend. More information on this event is set out below.

As always, please contact me with any suggestions you may have for any of our great events!

Linda Kemp SR/WA
President, IRWA Chapter 29
(519) 709-2081, (519) 657-6931

Chapter 29 Luncheon – March 29

Another sold out luncheon!! Brampton Golf Club proved to be a great venue for our latest Chapter 29 Luncheon Seminar organized by Chris Dietrich, SR/WA. The topic was “An Update on Dispute Resolution Strategies: Elements of a Successful Negotiation” and was presented by Guillaume Lavictoire of Scargall Owen-King LLP's. Guillaume's presentation was very well received and generated a number of interesting questions and discussions. Great job organizing another successful event Chris!



Please **update your contact information** if

anything has changed. Please logon to HQ IRWA website under Membership Resources, click on Membership Directory. This ensures you will receive all information from the Association.

**2016-2017
CHAPTER 29
EXECUTIVE &
CHAIRS**

**President &
International
Director**

Linda Kemp, SR/WA,
R/W-AMC
lckemp@bell.net

**1st Vice-President
& International
Director**

Vicki Wong, SR/WA
Vicki.Wong@brampton.ca

2nd Vice-President
Chris Dietrich, SR/WA
chris.dietrich@veracityres.com

Treasurer
Jenny Matharu,
jenny.matharu@ttc.ca

Secretary
Kathie Capizzano,
SR/WA
kcapizza@toronto.ca

**COMMITTEE
CHAIRS**

Membership
Shadi Shenouda
Shadi_shanouda@tran.scanada.com

Education
Paul Connor,
paulconnor@synergyl and.ca

Calling All Young Professionals...

Are you seeking leadership experience, a way to network with experienced professionals in the field, and lend your insight on how to engage people in this future career? If so, please consider volunteering as our new Young Professional Chair for Chapter 29. The Young Professionals group focuses on developing professionals in the 35 years of age and younger category with a keen interest in growing in the right of way profession. Your help to develop this group is appreciated. Please contact Vicki Wong at Vicki.Wong@brampton.ca for further information.

Spring Education Week in Niagara Falls...

Winter may not be over yet but we're already thinking about the Spring conference! Registration and agenda details will be coming shortly. Please contact Vicki Wong, 1st VP, at [905-874-2131](tel:905-874-2131) or vicki.wong@brampton.ca for presentation, sponsorship or general conference inquiries and Paul Connor, Education Chair, for course information.

Spring Education Seminar
Friday, May 12
Sheraton on the Falls
5685 Niagara Falls Avenue

Schedule for the Week:

Tuesday, May 9 to Thursday, May 11
SR/WA – C Study Session and Comprehensive Exam (Instructor – David Layne, SR/WA)

Wednesday, May 10
Course 901 - Engineering Plan Dev. & Application (Instructor – Murray LeGris, SR/WA)

Thursday, May 11
Course 902 - Property Descriptions (Instructor – Murray LeGris, SR/WA)

Thursday, May 11
Course 225 - Social Ecology: Listening to Community (Instructor – Kevin Preister)

Thursday, May 11 (5:30 pm to 8:30 pm)
Hospitality Reception
Hard Rock Cafe

Professional Development

Lorraine Longmuir,
SR/WA
Lorraine.Longmuir@p
eelregion.ca

Nominations & Elections

Jack Carello SR/WA
Jack_Carello@cpr.ca

Finance

Jay Wong, AACI, PLE,
SR/WA
jay.wong@colliers.com

Young Professional

Position Vacant –
contact Linda Kemp
SR/WA or Vicki Wong,
SR/WA for details

REGION 8

Region 8 Chair
Josie Tomei, SR/WA
Josie_Tomei@cpr.ca

Region 8 Vice-Chair
Rod Glaves, SR/WA
Rod.glaves@niagararegion.ca

Friday, May 12
Spring Education Seminar

Friday, May 12 (6:30 pm to 9:30 pm)
Region 8 Spring Forum

Saturday, May 13 (8:00 am to 1 pm)
Region 8 Spring Forum

Room reservations:
Sheraton on the Falls
Call **1-800-519-9911**
Quote “International Right of Way Association” or “IRWA”

Or online: <https://www.starwoodmeeting.com/Book/irwa17>
Between May 9th to 13th, \$125 + charges + taxes per Cityview
room (approx. \$150)

Membership Update...

Membership with the IRWA allows you to stay connected to your profession through, Right of Way Magazine, educational programs and the community of your peers. You also receive reduced member rates when you take a course, attend Association conferences and seminars and Chapter meetings and events.

Please contact your Chapter 29 Membership Chair, Shadi Shenouda at shadi_shenouda@transcanada.com or at (905) 951-4362 for more information.

Thank you and we look forward to earning your membership.

Northern Initiative...

Planning continues for Chapter 29’s 2017 Northern Initiative event in Sault Ste. Marie now confirmed for September 28.

Please contact Sarah Orchard at sarah.orchard@algomapower.com for additional information and or to volunteer.

Nominations and Elections News....

Greetings fellow Chapter members,

As I advised in our last newsletter, the following received awards at the Spring Seminar held in Niagara Falls on May 6, 2016:

Chapter 29 Professional of the Year: Jay Wong, SR/WA
Chapter 29 Employer of the Year: Region of Niagara
Chapter 29 Scholarship Award: Cameron Cole

Please note that **April 25** is the deadline to submit for Chapter 29 Annual High School Scholarship Award for 2017 and that **May 1** is the deadline to submit for IRWA Chapter 29 Employer of the Year and IRWA Chapter 29 Professional of the Year! All three awards will be presented at the Spring Education Seminar in Niagara Falls on May 12th.

To proceed with applying, visit www.irwaonline.org for the online application form, and please feel free to reach out to myself or any of the Chapter committee members for assistance with any of these awards.

Best Regards,

Jack Carello, SR/WA
Chair Nominations & Elections
IRWA Chapter 29

Golf Tournament – Save the Date!!....

Georgio Panici has confirmed that Chapter 29's Annual Golf Tournament is scheduled to be held on September 6th at Station Creek North/Modified Shot Gun, Gormley.

More details to follow.

News from your Education Committee...

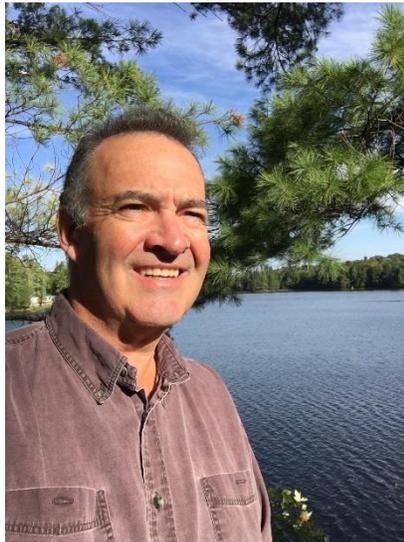
Your NEW Education Chair...

PAUL CONNOR, BRANCH MANAGER- SYNERGY LAND SERVICES, CAMBRIDGE

Paul is looking forward to challenges of the Education Chair position and hopes to provide assistance and to learn a great deal from this valued committee and Chapter, of the IRWA.

Paul is a skilled communicator who deals with people at all levels of business with equal acumen and diplomacy, and as a result, has developed long lasting relationships. He is highly organized, detailed and provides quality results. Paul prides himself on understanding clients' needs and always strives to exceed their expectations. He is a member of the IRWA through which he maintains a network of industry colleagues.

Paul worked in the corporate communications field delivering tools such as: video, photography, conference and trade shows, and internal and external communications. He focused on people, the environment, Aboriginal involvement and stakeholder information for TransCanada Pipelines, Inter Pipeline, Kinder Morgan Canada, Suncor Energy, Arbonne Canada and Cisco Systems. In 2013, Paul transitioned into the Land business with LandSolutions as a Land Agent working with TransCanada's Energy East and Eastern Mainline Project. Paul joined Synergy midway through 2016, taking on the role of branch manager in Ontario. He has hit the ground running and is set to grow and diversify business in Ontario.



Thank you Paul. We appreciate you volunteering as Chapter 29's Education Chair. Congratulations!



Course Coordinator's Corner...

Janet Walker says Chantelle Rodger is dedicated course coordinator, who focuses on coordinating quality IRWA courses. Chantelle Rodger joined Union Gas as a Land Agent in 2013. For the first 2 years of her tenure at Union Gas, Chantelle worked in North Bay and more recently transferred back to Chatham Corporate Head Office, where she has expanded her knowledge to include transmission

and distribution negotiating, acquiring land rights from private, municipal, government organizations and corporate landowners with primary focus on Pipeline Easements, Maintenance Agreements, Temporary Land Use/Access Agreements, damage claims, Leases and Fee Simple acquisitions.



Prior to joining Union Gas, Chantelle worked as a Law Clerk before becoming a Realtor for a combined 21+ years of experience in both residential and commercial real estate acquisitions and dispositions. Chantelle has been a member of the

IRWA since 2013, and is actively working towards the SR/WA designation. In addition, to help facilitate this goal, Chantelle has also taken on the role of a course co-ordinator. Thank you Chantelle. We appreciate your ideas, time and dedication to the education of our IRWA members.

**Chapter 29 Profiles CLIMB Certified Instructor:
DONN BENNETT, M.Sc., AACI, ASA, SRWA, CESA, MRICS,
RPA**

Mr. Donn Bennett has 20-years' experience in the real estate field. Donn has completed appraisals for various property types, including residential, commercial, industrial, vacant land and special-use. His specialties include: acquisitions, asset management, market and feasibility studies, business analysis, property tax appeals, due diligence, and complex appraisal assignments. He has completed many cash-in-lieu appraisal assignments for various municipalities, real estate developers and builders. And, as well, he has conducted extensive valuation and market research on major condominium projects.

Donn is an expert witness on valuation matters; appearing before various courts and tribunals. He is experienced in acquisitions and expropriation valuations for Governmental requirements; land use analysis to facilitate development and redevelopment of properties, including the necessary re-zoning and amendments to official plans; highest and best land use studies, including financial evaluations for multi-use/multi-owner schemes; and valuation and market research on major condominium projects.

Donn is an IRWA CLIMB Certified Instructor and also facilitates courses for other organizations, including: Ontario Real Estate Association, Building Owners and Managers Institute on real estate matters ranging from real estate investment finance, valuation, appraisal, income capitalization and easements.



Donn - Thank you for sparking learning in our IRWA classrooms!

Upcoming Courses...

In addition to the numerous courses being held during our Spring Education Week, the following courses are scheduled:

Course 205: Bargaining Negotiations – April 6 and 7 in Brampton, ON
(Instructor – Janet Walker, SR/WA)

Course 421C: Valuation of Partial Acquisitions – April 24-27 in Thunder Bay (Instructor – Gordon MacNair, SR/WA)

Course 431: Problems in the Valuation of Partial Acquisitions – April 28 in Thunder Bay (Instructor – Gordon MacNair, SR/WA)

Course 800C: Principles of Real Estate Law - May 25-26 in Brampton (Instructor – Guillaume Lavictoire)

Course 802C: Legal Aspects of Easements – June 15 in Toronto (Instructor – Ian Mathany)

NEW Course 102: Raising Your Ethical Awareness – September 29 in Brampton (Instructor – Colleen Brown, SR/WA)



IMPORTANT UPDATES from your PDC Chair...

Did you know...

- Your Professional Development Chair is responsible for processing requests for certification/designation for members of your chapter and working with your Education Chair to ensure the online and classroom courses are promoted to credentialing program candidates to ensure that they meet the requirements to obtain their certifications / designations.
- RWA certifications do not expire.
- All other certifications / designations expire every five (5) years.
- Recertification credits are provided to SR/WA designees for attending IRWA's International Education Conference.
- To obtain recertification credits for non-IRWA programs, you must receive prior approval from the Credentialing Committee. You must complete and submit the Request Form for Award of Recertification Credit for Non-IRWA Course.
- PLEASE ENSURE THAT YOU RECEIVE YOUR RECERTIFICATION CREDITS FOR YOUR LOCAL EDUCATION SEMINARS BY RECEIVING THE PROPER FORM FROM YOUR CHAPTER EXECUTIVES AT THE SEMINAR. YOU MUST SIGN IN AT THE DESIGNATED TIME.
- Recertification credits will only be permitted by providing your attendance certificates or proof of attendance with your Recertification Application.

SR/WA Recertification Requirements:

- 72 CEU's from courses or seminars approved for credit by the Credentialing Committee
 - Minimum of 16 credit units of IRWA courses earned in classroom or online
 - 8 credits units of IRWA Ethics course
 - Remaining 48 credit units may be earned through IRWA courses, conferences and seminars or in combination with up to 24 credit units from outside education vendors.

New Industry Certification Programs:

Generalist Pathway	O&G Pipeline Pathway	Transportation Pathway
RWA-GN	RWA-OG	RWA-TN
RWP-GN	RWP-OG	RWP-TN
SR/WA-GN	SR/WA-OG	SR/WA-TN

IRWA Chapter 29 Member Status as of March 17, 2017:

Certifications:

- SR/WA – 91
- RWP - 3
- ARWP – 1
- RWA – 6
- RWA-GN - 1
- RWA-TN - 1
- RWA (GN) – 1
- R/W – AC2 (Appraisal Cross Certified) - 1
- R/W – AMC (Asset (Property) Management Certified) – 3
- R/W – NAC (Negotiation/Acquisition Certified) – 4

CONGRATULATIONS to the following members who obtained the following designations in 2017:

February

Sandra Robinson, RWA-TN (Transportation)

March

Alison MacAlpine, SR/WA

For all your professional development questions, please contact your PDC Chair, **Lorraine Longmuir, SR/WA** at lorraine.longmuir@peelregion.ca or 905-791-7800 ext. 5909.

