

LandSolutions Inc -- We are currently looking for individuals to support our growth and expansion plans in all areas of land acquisition, and project developments. We are looking for a number of **Right of Way and Land Agents** to support our business across Ontario.

The Role

The Right of Way and Land Agents will conduct field work in accordance with applicable laws and regulations, and standards, and LandSolutions ("LS") operating principles. This includes communication with clients and extensive communication with LS Land Analyst staff, Project Coordinator and/or Management, while ensuring timelines are met, and files are accurate.

Responsibilities

Internal:

- Responsible for field work as required by Senior Project Manager and/or Regional Manager
- Responsible for problem solving during acquisition with Management support
- Communicate workloads when directed to Senior Project Manager and/or Regional Manager
- Assist with office work as required by Team Lead Analyst, and/or Management
- Communicate project updates to Administrator, other ROW/Negotiation Agents, and Project Manager and/or other Management when required
- Ensure work being conducted is completed within the provided timeline, and paperwork is completed
- Ensure Senior Project Manager and/or Regional Manager are kept current with regards to status of active work
- Responsible for ensuring negotiations, and messaging to stakeholders is consistent with client and LandSolutions expectations
- Assist with evaluation of new initiatives, procedures, etc. to define opportunity for improvements

External:

- Shows initiative with regards to continued self-improvement and education
- Communicates proactively and consistently with clients to ensure there is an understanding of client expectations, that expectations are being met, and that customer connection is strong
- Strive for awareness of opportunities for new business that will benefit and fit strategically with LS
- Assist in developing relationships with potential clients
- Active participation in industry events and conferences

Qualifications

- 1-3 years' experience as a ROW Agent/Negotiation Agent (other work experience or education may be credited in place of experience)
- Experience or knowledge of renewable energy, Infrastructure, Pipelines, ROW principles, and negotiation and/ or conflict management is an asset
- Knowledge of applicable acts, guides and regulations are an asset
- Valid Ontario Driver's license, and insurance

Safety:

- Take reasonable care and action to protect your safety and the safety of others who may be affected by your actions or omissions
- Ensure proper use of safety equipment, clothing, and devices
- Report unsafe conditions, incident and near misses
- Comply with LS policies and procedures, applicable laws, and the OH & S Act

Working Relationships:

- Daily interaction with employees from all other offices within the Company, as well as field personnel
- Interact with ROW/ Negotiation Agents, Land Analysts, and Management
- Interaction with clients by telephone, email, and in person

Special Job Dimensions:

- Able to communicate clearly and concisely, by phone, email, and in person
- Some duties may require working under deadlines and time constraints
- Daily use of computer and vehicle
- The ability to travel, as field work is an essential component of the job

LandSolutions provides expert services in all aspects of land access, consultation, land management and environmental services across Canada. With over 150 employees and contractors, we have a well-established presence in the land and environmental industry through our office locations across Canada and United States.

We are looking for more of the best and brightest to join our committed team. If you are passionate about starting a career with LandSolutions we want to hear from you!

LandSolutions is proud to be an equal opportunity employer. We are committed to providing equal opportunities to all and our selection process is free from bias or discrimination. We do not discriminate based on race, color, religion, gender, age, status, national origin, or disability, or any other legally protected characteristics.